



## Ted Bilton

### Special Counsel

#### Details

**P** 1800 959 885  
**E** ted.bilton  
@proximity.com.au  
**L** Canberra

Bachelor of Science, 1987  
Bachelor of Laws, 1994  
Master of Laws, 2014

#### Profile

Ted is an experienced lawyer with over 25 years' experience in senior legal roles in the Commonwealth Government and the private sector. He has held General Counsel positions in aviation and banking and a Special Counsel role at Defence's Joint Logistics Command. He has led legal and non-legal teams and managed the company secretariat function in the private sector. He has worked in a number of government agencies including the Department of Defence, Airservices Australia, and the (former) Department of Immigration. He has also worked for Westpac, HSBC and the National Australia Bank. Ted has a particular interest in commercial law and procurement.

#### Skills

- › Contract law
- › Commercial law
- › Negotiation
- › Procurement
- › Privacy & secrecy
- › Probity

#### Experience

Ted has extensive experience in both the government and private sectors with particular expertise in advising on complex regulatory issues in politically sensitive environments. Examples of the projects Ted has worked on include:

##### *Defence*

- › Full-time secondment to the Defence Community Organisation in 2019 and 2020 to advise on the procurement of a national provider of transition support services to the approximately 6000 veterans who depart the Australian Defence Force each year. Ted advised on all aspects of the procurement from the drafting of tender documents, the evaluation process through to contract negotiation and signature.
- › The legal and probity aspects of a major tendering and contracting project for the provision of logistics for the Australian Defence Force in the Middle East Area of Operations.
- › Managing the Department's response to the DLA Piper Review of allegations of sexual and other abuse in Defence
- › Managing Defence's response to amendments to National Security legislation 2014.

##### *Aviation*

- › As General Counsel at Airservices Australia, Ted advised the Board and Senior Executives on the strategic level risks associated with major procurement projects and international commercial operations.
- › Managing coronial inquests into fatal aircraft accidents where Airservices Australia had an interest.
- › Providing extensive legal support to the Board of Airservices Australia regarding a major national airspace reform project.
- › Management of complex and politically sensitive civil litigation against a major US corporation.
- › Development and implementation of an Airservices Australia wide legal compliance system and contract administration system.
- › Provision of legal and probity advice and support on major capital expenditure procurement projects.
- › Provision of legal advice and support for international aid projects and international commercial contracts.

##### *Banking and Finance*

- › As Head of Legal and Compliance at HSBC Bank Australia, Ted was responsible for advising the senior executive group and the Board on strategic level legal risks and issues. Ted advised extensively on corporate law, retail and institutional lending, secured and unsecured lending structures, corporate restructures and insolvency.